

**Fayetteville | Newnan | Tyrone | Peachtree City, GA**

[**www.chhj.com**](http://www.chhj.com) **| 678-519-3102**

**Job description**

College Hunks Hauling Junk & Moving - Fayetteville, GA (CHHJ) is hiring General Manager/Estimator to support a growing small business. A successful candidate will be comfortable handling various functions within the business, such as managing Daily Operations, Scheduling, Customer Service and Customer Estimates/Sales. At CHHJ, we are always branding, and a successful candidate will have the ability to “wow” our customers and provide leadership to our Captains and Wingmen.

*Are you outgoing, energetic, full of life, and enthusiasm? Then we want to talk to you!*

A successful candidate will be a **dynamic customer service-oriented professional** with a passion for client service and "wowing" the customer.

* You are **energetic, driven, growth minded** and understand that A Players in the workforce can accomplish the job of two.
* You are enthusiastic about being part of an exciting organization, **independent**, and **take pride in solving problems and creating solutions,** while **building systems** to get the job done.
* You **excel in multi-tasking**, leading others by example, building and maintain customer relationships, and **driving sales growth by converting leads and estimates to jobs.**
* You have BIG goals and want to grow with a locally owned and operated company.

**Qualifications**

* Exceptional people skills, confident and initiative-taking communicator with the ability to work positively/effectively with clients and team members.
* Strong written, verbal and presentation communication skills
* Thrive in a fast-paced and growing industry.
* Must be strong and in good physical condition.
* Must be extremely dependable, punctual and detail oriented.
* Must be safety and liability conscious.
* Prior experience managing a service industry operation preferred.
* Prior moving industry experience preferred.

**Please include a cover letter with a brief description of who you are, what our core values mean to you, and why you would be an asset to our organization.**

**Responsibilities**

* To always provide our brand promise of a stress-free moving or hauling experience, and always provide our clients with H.U.N.K.S. (which stands for Honest, Uniformed, Nice, Knowledgeable, Service)
* Manage and lead customer estimates and quote conversions to jobs.
* Oversee employee training in areas such as sales, logistics, operations, marketing, customer service, profitability, and safety.
* Building Leaders, Listen, Fulfill & Delight, Always Branding, Create a Fun Enthusiastic team environment.
* 100% client amazement and loyalty; always interact with clients in a friendly and professional manner creating a memorable experience and repeat business.
* Conduct client estimates for Moving and Junk Removal services.
* Ensure clients understand the value received for the price they were charged.
* Manage staff scheduling.
* Boost team member awareness of company mission and vision, which we measure by team member goal achievement.
* Work closely with Franchise Partner to implement and build new systems and processes.
* Perform junk removal jobs and moving services as needed and supervise a team.
* Review operational reports to make decisions that align with company objectives.

**Benefits – what’s in it for you?**

* Competitive compensation + GREAT TIPS!
* Sales Commission for locally booked jobs
* Weekly pay!
* Paid company cell phone
* Opportunity for performance-based bonuses
* Paid vacation time
* Paid training
* Flexible schedule

**Compensation**

* $18 - $21 an hour
* Commission rate of 2% for all locally booked jobs
* Performance based incentives and tips.

**Please include a cover letter with a brief description of who you are, what our core values mean to you, and why you would be an asset to our organization. Include your resume and email to chris.bair@chhj.com**

**About Us**As Seen on Oprah, ABC's Shark Tank, Millionaire Matchmaker, HGTV's House Hunters and more...
With 100 franchise locations across the U.S., College Hunks Hauling Junk® and College Hunks Moving® is the largest and fastest growing junk removal and moving franchise in the country. Recognized as one of the Top Places to Work, and known for its unique and fun company culture, CHHJ is an ideal place to flourish and grow as a professional.

COMPANY MISSION: Is to Move the World! Our Core Values are **1) Building Leaders, 2) Always Branding, 3) Listen, Fulfill & Delight and 4) Create a Fun Enthusiastic Team Environment** and we only hire team members who live these core values every day. To always provide our brand promise of a stress-free moving or hauling experience, and always provide our clients with H.U.N.K.S. (Honest, Uniformed, Nice, Knowledgeable, Service).

**View YouTube Videos to Learn About Us:**
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<https://www.youtube.com/watch?v=p-aGnXpKYqo>